

**Northwest Youth Services**  
**Profit & Loss Budget Performance**  
September 2022

	Sep 22 Actual	Sept 22 Budget	Current Variance	YTD Actual	YTD Budget	YTD Variance	Annual Budget
<b>Ordinary Income/Expense</b>							
<b>Income</b>							
<b>4000 - Donations</b>							
<b>4010 - Donations - Individual</b>	19,963.47	15,290.00	4,673.47	278,358.88	340,342.00	-61,983.12	671,712.00
<b>4030 - Donations - In Kind</b>	0.00			1,769.80			
<b>Total 4000 - Donations</b>	19,963.47	15,290.00	4,673.47	280,128.68	340,342.00	-60,213.32	671,712.00
<b>4105 - 22 North Capital Revenue</b>	6,350.94			23,664.16			
<b>4200 - Fundraising Revenue</b>	0.00	0.00	0.00	14,717.00	24,187.00	-9,470.00	24,187.00
<b>4500 - Grants</b>							
<b>Total 4500 - Grants</b>	25,000.00	35,122.00	-10,122.00	711,574.54	753,832.00	-42,257.46	1,031,698.00
<b>4650 - Contracts</b>							
<b>Total 4650 - Contracts</b>	319,460.55	310,183.00	9,277.55	3,060,514.24	3,065,770.00	-5,255.76	4,065,015.00
<b>4910 - Interest Income</b>	0.00			928.80			
<b>4950 - Miscellaneous Revenue</b>	12.68			25.36			
<b>4982 - Temp Restricted Revenues</b>	-6,350.94			-23,664.16			
<b>Total Income</b>	364,436.70	360,595.00	3,841.70	4,067,888.62	4,184,131.00	-116,242.38	5,792,612.00
<b>Gross Profit</b>	364,436.70	360,595.00	3,841.70	4,067,888.62	4,184,131.00	-116,242.38	5,792,612.00
<b>Expense</b>							
<b>5000 - Personnel Expense</b>							
<b>5001 - Payroll Tax Expense</b>	31,078.91	28,622.00	2,456.91	226,921.24	235,742.00	-8,820.76	326,707.00
<b>5010 - Salary &amp; Wages</b>	268,463.93	300,921.00	-32,457.07	2,267,644.85	2,390,595.00	-122,950.15	3,347,164.00
<b>5210 - Health Insurance</b>	15,945.41	33,658.00	-17,712.59	178,376.09	223,869.00	-45,492.91	330,021.00
<b>5310 - Retirement Match</b>	1,771.25	4,423.00	-2,651.75	16,577.18	25,391.00	-8,813.82	39,305.00
<b>5410 - CMS Wages &amp; Benefits Allocation</b>	0.00	1.00	-1.00	0.00	-3.00	3.00	0.00
<b>Total 5000 - Personnel Expense</b>	317,259.50	367,625.00	-50,365.50	2,689,519.36	2,875,594.00	-186,074.64	4,043,197.00
<b>6000 - Operating Expense</b>							
<b>6001 - In-Kind Expense</b>	0.00			1,769.80			
<b>6100 - Client Expense</b>							
<b>6150 - Direct Client Expense</b>	8,404.93	5,269.00	3,135.93	55,258.43	49,092.00	6,166.43	65,119.00
<b>6250 - General Client Expense</b>	4,681.48	8,386.00	-3,704.52	47,849.90	60,326.00	-12,476.10	89,084.00
<b>Total 6100 - Client Expense</b>	13,086.41	13,655.00	-568.59	103,108.33	109,418.00	-6,309.67	154,203.00

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<b>6600 · Youth Jobs Contracting</b>	478.50	854.00	-375.50	9,807.69	9,441.00	366.69	12,003.00
<b>6711 · Leasing Expense</b>							
<b>6740 · Leasing Expense - Offices</b>	12,116.00	12,496.00	-380.00	107,436.10	108,148.00	-711.90	145,636.00
<b>6750 · Leasing Expense - Housing</b>	38,936.69	39,423.00	-486.31	351,230.57	356,813.00	-5,582.43	475,082.00
<b>6840 · Utilities &amp; Occupancy - Offices</b>	5,642.55	4,420.00	1,222.55	59,877.22	51,702.00	8,175.22	64,962.00
<b>6850 · Utilities &amp; Occupancy - Housing</b>	1,745.33	3,180.00	-1,434.67	25,629.87	25,735.00	-105.13	32,275.00
<b>Total 6711 · Leasing Expense</b>	58,440.57	59,519.00	-1,078.43	544,173.76	542,398.00	1,775.76	717,955.00
<b>7020 · Professional Services</b>	26,511.55	10,150.00	16,361.55	109,938.18	115,511.00	-5,572.82	203,050.00
<b>7030 · Legal Fees</b>	4,003.50	3,417.00	586.50	18,709.50	15,629.00	3,080.50	25,880.00
<b>7040 · Technical Services</b>	8,665.75	10,500.00	-1,834.25	86,334.50	91,815.00	-5,480.50	125,365.00
<b>7050 · Technology Supplies</b>	1,169.39	300.00	869.39	26,145.51	18,854.00	7,291.51	35,554.00
<b>7060 · Software and Subscriptions</b>	6.53	1,820.00	-1,813.47	22,698.83	23,797.00	-1,098.17	29,457.00
<b>7110 · Office Supplies</b>	1,134.87	365.00	769.87	6,380.01	3,863.00	2,517.01	4,958.00
<b>7150 · Program Supplies</b>	985.18	1,714.00	-728.82	8,456.03	10,407.00	-1,950.97	15,749.00
<b>7160 · Small Tools &amp; Equipment</b>	2,008.29	2,993.00	-984.71	4,522.55	5,827.00	-1,304.45	9,361.00
<b>7200 · Communications</b>	4,290.46	3,363.00	927.46	37,998.48	34,020.00	3,978.48	44,109.00
<b>7310 · Postage</b>	11.60	255.00	-243.40	258.96	1,017.00	-758.04	2,032.00
<b>7460 · Repair Expense</b>	94.15	3,285.00	-3,190.85	30,391.09	17,806.00	12,585.09	23,161.00
<b>7600 · Vehicle Expense</b>	711.94	1,269.00	-557.06	11,696.23	12,061.00	-364.77	15,868.00
<b>7710 · Mileage &amp; Parking</b>	1,049.54	1,490.00	-440.46	6,630.40	8,542.00	-1,911.60	13,012.00
<b>7800 · Training Expense</b>	21.58	1,285.00	-1,263.42	12,699.98	14,077.00	-1,377.02	38,557.00
<b>7820 · Travel Expense</b>	0.00	0.00	0.00	0.00	2,400.00	-2,400.00	2,400.00
<b>7850 · Meeting Expense</b>	369.43	490.00	-120.57	2,288.55	2,386.00	-97.45	3,606.00
<b>7900 · Printing &amp; Copying</b>	1,174.59	2,334.00	-1,159.41	10,576.50	15,192.00	-4,615.50	22,234.00
<b>8000 · Staff Recognition</b>	194.35	210.00	-15.65	1,264.20	923.00	341.20	6,563.00
<b>8020 · Donor Recognition</b>	0.00	10.00	-10.00	0.00	40.00	-40.00	70.00
<b>8050 · Fundraising Expense</b>	0.00	10,000.00	-10,000.00	14,172.27	27,571.00	-13,398.73	28,171.00
<b>8110 · Liability Insurance</b>	5,768.40	8,268.00	-2,499.60	43,952.79	46,254.00	-2,301.21	62,058.00
<b>8310 · Dues, Fees, Licenses</b>	510.00	300.00	210.00	7,989.51	2,120.00	5,869.51	3,020.00
<b>8400 · Bank &amp; Other Fees</b>	800.95	550.00	250.95	4,000.82	3,744.00	256.82	5,394.00
<b>8500 · Miscellaneous Expense</b>	-634.13			-1,408.26			

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8800 - Interest Expense	1,267.96	1,268.00	-0.04	11,411.64	11,412.00	-0.36	15,216.00
8901 - Suspense	0.00			2,206.00			
<b>Total 6000 - Operating Expense</b>	132,121.36	139,664.00	-7,542.64	1,138,173.85	1,146,525.00	-8,351.15	1,619,006.00
<b>Total Expense</b>	449,380.86	507,289.00	-57,908.14	3,827,693.21	4,022,119.00	-194,425.79	5,662,203.00
<b>Net Ordinary Income</b>	-84,944.16	-146,694.00	61,749.84	240,195.41	162,012.00	78,183.41	130,409.00
<b>Net Income</b>	<b>-84,944.16</b>	<b>-146,694.00</b>	<b>61,749.84</b>	<b>240,195.41</b>	<b>162,012.00</b>	<b>78,183.41</b>	<b>130,409.00</b>

4010 Donations Individual - Donations received from Fidelity Charitable and ICU foundations.

4500 Grants - Hagen Foundation grant received for project to expand and develop the Skagit drop in center.

4650 Contracts - Skagit ERAP contract ended, will not renew. HCA contract period ended, rollover of unspent funds still in process.

7020 Professional Services - August and September billing for BH clinical supervision contracting.

7030 Legal Fees - Legal costs for current lawsuits.

7050 Technology Supplies - Replacement laptop for staff.

7110 Office supplies - Replacement printer and office needs for Skagit, spending down contract funds.

7160 Small Tools & Equipment - Conference room furniture for 1020.

7200 Communications - Replacement phones for staff.

8050 Fundraising Expense - Event schedule changed, associated expense budget not needed.

8110 Liability Insurance - Estimated budget amount for PAD House homeowners insurance.