

Northwest Youth Services
Profit & Loss Budget Performance
May 2022

| | May 22 Actual | May 22 Budget | Current Variance | YTD Actual | YTD Budget | YTD Variance | Annual Budget |
|--------------------------------|-------------------|------------------|---------------------|-------------------|--------------------|-------------------|--------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| Total Income | 729,012.80 | 483,348.00 | 245,664.80 | 2,252,846.77 | 2,141,096.00 | 111,750.77 | 5,129,757.00 |
| Gross Profit | 729,012.80 | 483,348.00 | 245,664.80 | 2,252,846.77 | 2,141,096.00 | 111,750.77 | 5,129,757.00 |
| Expense | | | | | | | |
| Total Expense | 462,039.76 | 432,999.00 | 29,040.76 | 2,094,977.34 | 2,272,517.00 | -177,539.66 | 5,423,035.00 |
| Net Ordinary Income | 266,973.04 | 50,349.00 | 216,624.04 | 157,869.43 | -131,421.00 | 289,290.43 | -293,278.00 |
| Net Income | 266,973.04 | 50,349.00 | 216,624.04 | 157,869.43 | -131,421.00 | 289,290.43 | -293,278.00 |

4010 Donations - \$100k donation received from Posel Foundation.

4200 Fundraising Revenue - Funds received from the spring donor Luncheon through the end of May.

4500 Grants - \$15k grant from Skagit Community Foundation for Skagit Engagement services. Additional funds received from A Way Home WA to use through June for planning and development activities.

4650 Contracts - Building Changes funds received. New Wh Co funds used to provide supplemental bonuses to Wh staff. Underspent Sk Co funds used to provide equivalent payments for Skagit staff. City of Bellingham billing reimbursements for Ground Floor and Shelter were reduced by several thousand dollars each, due to issues with our braided funding model and the City finding the system of provided documentation previously confirmed with them inadequate.

5000 Personnel Expense - Supplemental bonus payments for staff hazard pay. Costs to be reimbursed through Wh and Sk County funds.

6750 Leasing Expense Housing - Skagit Hotel costs and Diversion leasing costs in May to spend down remaining contract funds.

7020 Professional Services - Additional costs for VISTA volunteer, paid through unrestricted funds.

7050 Technology Supplies - Replacement laptops for staff and purchases for new staff positions.

7060 Software and Subscriptions - Subscription cost for cryptocurrency donation platform.

7110 Office Supplies - Variable costs for basic office needs, should even out over the course of the year.

7460 Repair Expense - Unit turnover costs and waste removal.

7600 Vehicle Expense - Budgeted costs for vehicle maintenance, should even out over the course of the year.

7900 Printing and Copying - Budgeted costs for Advancement fundraising event marketing, expenses not needed.

8050 Fundraising Expense - Remaining costs for Luncheon, budgeted in previous months.